

ISAAC SILVA

SILVA-ISAAC.COM | 713-562-5230 | SILVA.TX21@GMAIL.COM

PROFESSIONAL SUMMARY

Ambitious individual crafting innovative, trend-forward garments for array of styles. Possesses deep understanding of fashion industry with strong technical skills and eye for fine detail. Creator of high-quality pieces utilizing comprehensive planning process to guide garment construction.

SKILLS

- Technical Sketches
- Trend Awareness
- Complex Problem-Solving
- New Concept Development
- Efficiently Create Tech Packs
- Photoshop, Illustrator, InDesign

WORK HISTORY

SEPTEMBER 2023-CURRENT

Counter Sales Representative | NAPA Auto Parts | Houston, TX

- Met or exceeded sales targets and quotas to contribute to overall sales goals and revenue of company.
- Achieved personal sales goals with great upselling and cross-selling abilities.
- Determined needs, delivered solutions, and overcame objections through consultative selling skills.

JANUARY 2023-AUGUST 2023

Retail Sales Specialist | Sicko Vintage HTX | Houston, TX

- Delivered in-depth information on product features so customers could make educated decisions before purchase.
- Informed customers of current store promotions to encourage additional sales purchases.
- Increased sales and customer satisfaction through personalized servicing.

SEPTEMBER 2021-MARCH 2022

Houseman | Courtyard By Marriott | Pullman, WA

- Developed and implemented comprehensive maintenance plan for grounds care.
- Designed programs for landscape maintenance, pest management, composting, and other related topics.
- Exceeded guest expectations with timely delivery of supplies and shuttle service.

EDUCATION

JULY 2022

Bachelor of Arts: Apparel, Merchandising, Design, & Textiles

Washington State University, Pullman, WA

- President's Honor Roll 2020 - 2022
- 3.54 GPA
- Michel Memorial Scholarship Recipient
- Apparel Merch. & Int. Design Scholarship Recipient